

ENCORE INSIDER

EDITOR-IN-CHIEF : MARNÉ AMOIGUIS

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Looking back

- 1/4 - Tax Cuts and Jobs Act : Webinar
- 1/24 - Client Seminar
- 1/25 - Busy Season Kick Off Hike
- 2/16 - Lunar New Year Lunch

Looking ahead

- 3/8 - Bella's Anniversary!
- 3/11 - Betty's Birthday!
- 3/14 - Isabelle's Birthday!
- 3/15 - SCorps and Partnerships Tax Filing Deadline

Now that we are in the midst of our busy season, let's make sure to take care of ourselves and stay on top of our tasks!



BUSY SEASON KICK OFF HIKE

It's the start of a brand new season! As usual, we had our seasonal hike in order to start the season on a positive note!



WELCOME TO TEAM ENCORE!

1. What is your best childhood memory and why?

I remember when I was 10 years old, I'd walk home every day. On my way home, there was a new cheese place. I was one of their first customers and I loved it. It's not the traditional western cheese. It tastes like a milky pudding. My favorite flavor is papaya. After that day, I'd save money to buy the papaya milky pudding on my way home. They moved, so I haven't eaten it in a long time. However, the flavor and happiness will always be memorized by me.



2. Other than taxes, what are you really good at?

I have lots of hobbies but I'm not good at most of them. I can play tennis, ukulele, and I love writing. Sometimes I will write diaries, movie critiques, and comments and posted them on my personal blog. I regard this activity as a way to organize myself. I really enjoy it.

3. How do you release your stress or what is your favorite weekend activity?

Sleeping is always a good choice. Moreover, I love to take a walk along the coast to release my stress. Looking at the endless sea makes me feel that I'm small, that everyone is small. All those stress I'm facing today is too small when compared to the nature. Then I will be happy again!

1. What is your favorite part of Encore so far? **People. Everybody here is friendly and helps each other.**
2. How do you release your stress or what is your favorite weekend activity? **Shopping!**
3. Who's your favorite person in the whole wide world? **My lovely mom!**

PERSONAL HEALTH DURING THE BUSY SEASON

Stress levels tend to run high during the busy season. Here are some tips to keep on top of it!

PHYSICAL

- Drink water! Coffee and tea consumption goes up around this time, so make sure you hydrate to compensate
- Grab dinner for later when you're out for lunch to save time and ensure you get a balanced meal
- Stress can have physical effects on our body (like fatigue, headaches, or upset stomachs). Don't let it overwhelm you! Do some breathing exercises or take a walk to clear your head.

MENTAL

- Quiet your mind! Try meditating, mindfulness, or even prayer (if that's something you do).
- Setting realistic goals — both professional *and* personal — can help you stay on top of things and avoid strains on your mental health. Follow the SMART strategy: **S**pecific, **M**easurable, **A**ttainable, **R**elevant, **T**ime bound.

EMOTIONAL

- Strive for balance. By having a healthy balance between work and play, you can find time for things that you enjoy, allowing you to focus on the positive things in life.
- Be aware of your emotions, and keep track of how you react. If something causing a bad perpetually reaction, try to address or change those things! That will help you express those feelings in appropriate ways.

KEEP IN MIND :
3 / 15
 FILING DEADLINE

HAPPY LUNAR NEW YEAR



Susan's Trip to Korea in memory of her Father
 Susan had a quick trip to Korea with her hubby Steve to attend her father's 1 year memorial exhibition. Susan deeply appreciates our team for putting up with her absence.



Client Seminar : Tax Reform

Teamwork makes the **dream work**, but a **VISION** becomes a **NIGHTMARE** when the leader has a *big dream* and a *bad team*.

- John C. Maxwell

Luckily, here at Encore, we don't have any issues with having a bad team. But that doesn't mean we should neglect the importance of teamwork — without it, we wouldn't have the big firm capabilities that we are so proud to claim. But that doesn't mean we shouldn't continue working to maintain that! Here are some tips that we should consider to ensure that Team Encore continues to thrive!

- **The team understands the goals** and is committed to attaining them. Team members must have an overall mission that is agreed upon and that provides the umbrella for all that the team tries to do, and provides clear expectations for the team's work, goals, accountability, and outcomes.
- **Communication is open, honest, and respectful.** People feel free to express their thoughts, opinions, and potential solutions to problems. Team members ask questions for clarity and listen deeply.
- **Team members have a strong sense of belonging to the group.** They experience a deep commitment to the group's decisions and actions, which is reinforced when the team spends the time to develop team norms or relationship guidelines together.
- **Creativity, innovation, and different viewpoints are expected** and encouraged. The team members recognize that the strength in having a team is that every member brings diverseness to the effort to solve a problem, improve a process, reach a goal, or create something new and exciting.

Source : [The Balance](#)

GO TEAM!

P I P E L I N E

WINS

We would not be able to continue our business without gaining new clients!
 Some notable **WINS**:

- Aptus Curt Reporting
- Patrick Conolly
- David Gonda
- Brecken Lewendal