

YOU DON'T BUILD A BUSINESS,  
YOU BUILD PEOPLE AND THEN  
PEOPLE BUILD THE BUSINESS.

- ZIG ZIGLAR



**BUILD UP  
BUSINESS**

## Building A Business Is Like Building A House

As you know, Encore Partners LLP is a team of real estate tax experts who work closely with many real estate owners, property managers, builders, REITs and investors for their complex business and tax needs. We understand the ins and outs of real estate and we have combined real estate experience of over 30 years.

Our successful and prosperous clients with small or large real estate portfolios or in real estate businesses have one thing in common: They are constantly building. Building physical properties, building a business, network, wealth, relationship and knowledge, and building many other aspects of their lives.

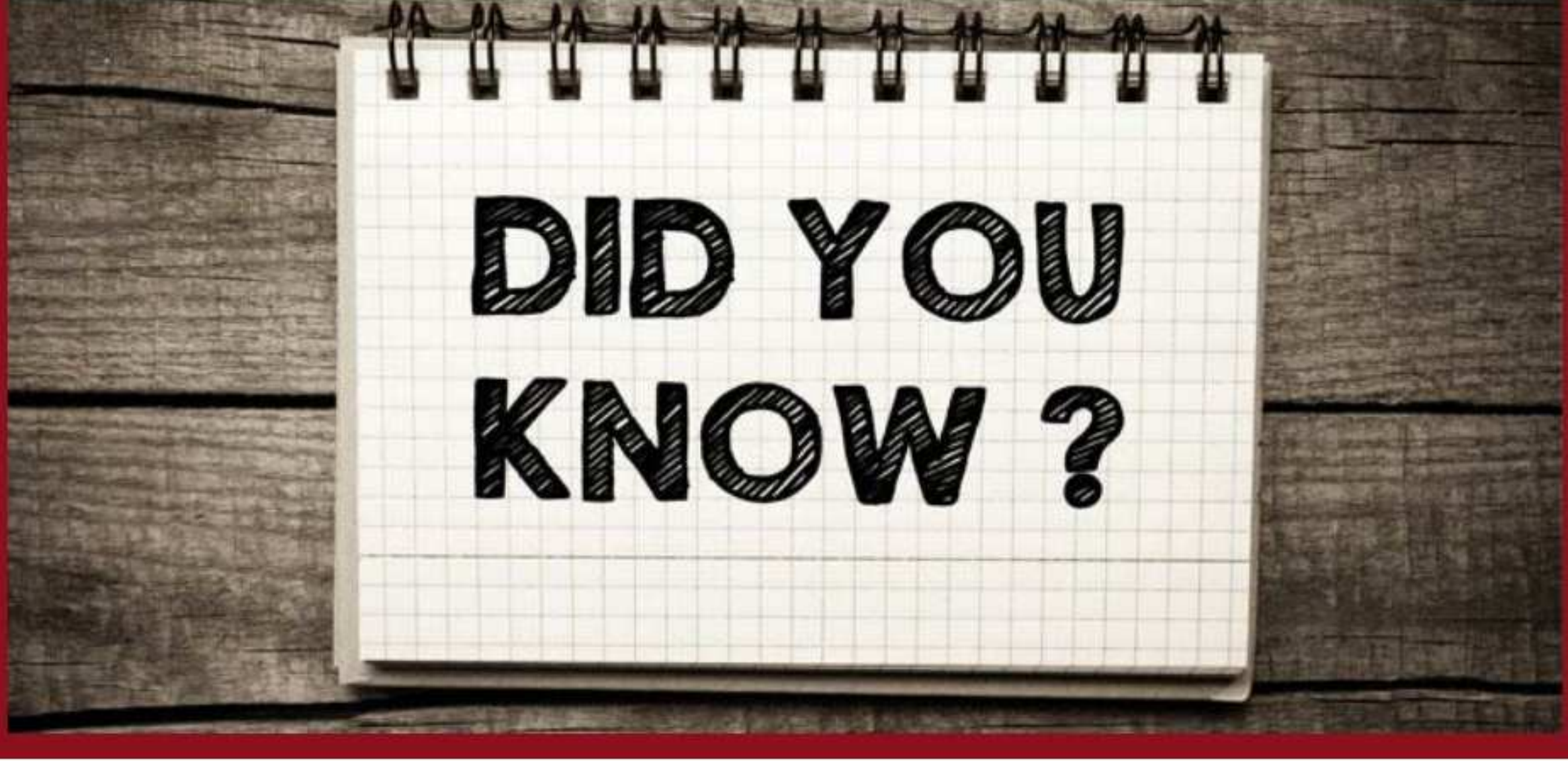
Building a physical property has a lot in common with building a business. To build a property, you start with a strong foundation and frame and you need planning, proper budgeting and professional resources like architects, engineers and plumbers among others. Once the building is up, there is a constant need for such elements as maintenance, upkeep and evaluation. In the same way, building a business requires various elements such as core values, leadership, expertise, client relations and employee satisfaction, each of them equally important as the others.



Encore Partners LLP was built on the foundation of building various business relationships. We have built this firm one brick at a time and things have turned out for the best. Just as we were built based on the strong and solid relationship we established over the years, we want to be the core element of building your business and ventures as well. We also want to maintain our relationships we built with you as best as we can.

Please let us be part of your journey of building a business. We will always be there for you through it all.

- Betty Garcia, Managing Partner



**DID YOU  
KNOW ?**

## Dead LLCs/ Corporations

Most business entities are doing business in California, incorporated in California or registered to do business in California with the Secretary of State must pay the annual minimum franchise tax of \$800.

Years of \$800 Tax, penalties and interest continue to be assessed against dead corporation and LLCs that either:

- Failed to launch;
- Ceased operations early on: or
- Checked the "final return" box on their return but failed to dissolve or cancel the entity with the Secretary of State's office

\$800 CA minimum tax is assessed even if it makes no money or doesn't commence operations and the taxpayers are liable for the \$800 tax until they dissolve or cancel the entity with the Secretary of State's office.

**Please contact us if you have any questions. Encore Partners LLP is here to guide you every cycle of your business.**

## Important Dates to Remember

- Sep 15 — Third Quarter Estimated Payments Due  
2016 Income Tax Returns Due for Extension Filers
- Oct 16 — 2016 Income Tax Returns Due for Extension Filers
- Oct 25 — **Encore's Annual Evening of Excellence**

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